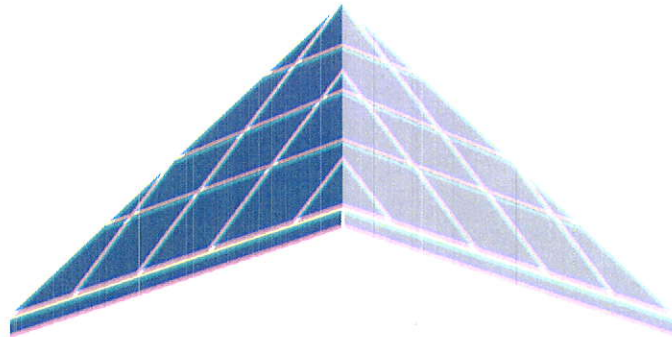


**Emergency Restoration Services RFQ**

**ORIGINAL COPY**



***RAPID RECOVERY***  

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**S E R V I C E S L L C**

**Respectfully Submitted to  
THE MUNICIPAL EXCESS LIABILITY JOINT INSURANCE FUND  
December 29, 2017**

# Proposal Form

## Emergency Cleanup and Restoration Services


### Submitted By:

Name of Firm:	Rapid Recovery Services, LLC		
Address:	375 North St. Unit Q Teterboro, NJ 07608		
Name of Principal Contact:	Matthew Battle		
E-mail:	matthewb@rapidrecoveryservices.net	Telephone:	866-505-5600

The undersigned Proposer being duly authorized and on behalf of the firm named above:

- A. Having examined these documents and having full knowledge of the condition under which the products and services described herein must be performed, hereby proposes that the proposer (we) shall fulfill the obligations contained herein in accordance with all terms, conditions, specifications and proposal criteria set forth, and that will furnish all required products and payments in strict conformity with these documents for the stated process as payment in full.
- B. In signing this proposal, we hereby certify that we possess the qualifications and credentials to perform the contract outlined in the Request for Proposals.
- C. The undersigned certifies his/her position as a representative of the named firm and is authorized by the Proposer to submit the Proposal for, and bind the above named firm and that the said Proposal is executed with full authority to do so.

### D. Certification:

Authorized Signature:			
Title:	President		
Printed Name:	Robert Newman		
E-mail:	robertn@rapidrecoveryservices.net	Telephone:	866-505-5600
FEIN OR Tax ID Number:	20-5296941	Fax:	201-505-0620

## PROPOSAL SUBMISSION #1

**A. Areas Served:** By checking the appropriate boxes below, proposer agrees to provide services under this proposal to those counties:

County	X if served	County	X if served
Atlantic	X	Middlesex	X
Bergen	X	Monmouth	X
Burlington	X	Morris	X
Camden	X	Ocean	X
Cape May	X	Passaic	X
Cumberland	X	Salem	X
Essex	X	Somerset	X
Gloucester	X	Sussex	X
Hudson	X	Union	X
Hunterdon	X	Warren	X
Mercer	X		

**B. Location of office or offices** from where services will be provided and contact information for use of the proposal.

Name of Firm:	Rapid Recovery Services, LLC		
Address:	375 North St. Unit Q Teterboro, NJ 07608		
Name of Contact:	Matthew Battle		
E-mail:	<a href="mailto:matthewb@rapidrecoveryservices.net">matthewb@rapidrecoveryservices.net</a>	Telephone:	866-505-5600

**C. Indicate range of services provided and for which price sheets are included:**

Service(s) Provided	X if included
Demolition of unsafe structures	
Emergency power supply, if necessary to complete emergency service.	X
Hazardous material containment/recovery/remediation (when it is result of covered cause of loss).	X
Roadway and underground utility damage recovery (when it is result of covered cause of loss). Securing damaged/unsafe facilities, including but not limited to board-ups, debris removal and disposal	
Video & still photographic record of affected areas prior to and after operations	X
Water and fire/smoke related damage recovery/remediation to buildings, including but not limited to water extraction, mold remediation, and interior cleaning, inventory, and relocation	X
Demolition of unsafe structures	

Emergency power supply, if necessary to complete emergency service.	X
Hazardous material containment/recovery/remediation (when it is result of covered cause of loss).	X

**C. Please attach Price and Rate Sheet(s).**

**D. Please acknowledge agreement with the following statement:**

When operating in response to a FEMA-declared disaster, proposer agrees to accept the reimbursement rate approved by FEMA in the event the emergency service was performed pursuant to an event eligible for FEMA reimbursement. In addition, proposer agrees to keep the FEMA required documentation, comply with FEMA requirements and rules, and will submit billing in a manner consistent with FEMA reimbursement requirements.

**Agree with statement:**

Signature:



Name:

Robert Newman  
(please print)

Title:

President

If responder does not agree, indicate here how its fees differ from FEMA rates:

# PROPOSAL SUBMISSION #2

## Stockholder Disclosure Certification This Statement Shall be Included with RFQ Submission

Name of Business: Rapid Recovery Services, LLC

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

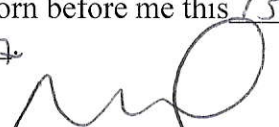
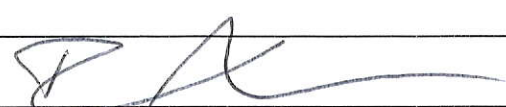
If a corporation owns all or part of the stock of the corporation or partnership submitting the bid, then the statement shall include a list of the stockholders who own 10% or more of the stock of any class of that owning corporation. If no one owns 10% or more stock, attest to that.

Check the box that represents the type of business organization:

- Partnership                       Corporation                       Sole Proprietorship  
 Limited Partnership                       Limited Liability Corporation                       Limited Liability Partnership  
 Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: <u>ROBERT A. NEWMAN 100%</u> Home Address: <u>8 PITMAN AVE. OCEAN GROVE, NJ 07756</u>	Name: Home Address:
Name: Home Address:	Name: Home Address:
Name: Home Address:	Name: Home Address:
Subscribed and sworn before me this <u>15</u> day of <u>December</u> , 20 <u>17</u> (Notary Public)  My Commission expires: <u>04/10/2019</u>	 (Affiant) <u>ROBERT NEWMAN PRESIDENT</u> (Print name & title of affiant) (Corporate Seal)

BIKIANA M CORNIEL VENTURA  
Notary Public  
State of New Jersey  
My Commission Expires Apr 10, 2019

# PROPOSAL SUBMISSION #3

## Affidavit Regarding List of Debarred, Suspended or Disqualified Contractors

STATE OF NEW JERSEY/ \_\_\_\_\_  
Specify, of Other

COUNTY OF MONMOUTH

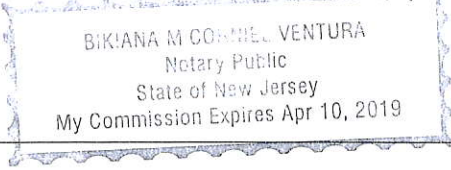
I, ROBERT NEWMAN, of the (City, Town, Borough) of  
OLBRIK GROVE State of NEW JERSEY, of full age, being

duly sworn according to law on my oath depose and say that:

I am PRESIDENT / OWNER of the firm of RAPID RECOVERY SERVICES, the Proposer making the Proposal for the above named Project, and that I executed the said Proposal with full authority to do so; that said Proposer is not at the time of the making this proposal included on the State of New Jersey Consolidated Debarment Report as a result of action taken by any New Jersey state or local Owner.

Subscribed and sworn before me this 15 day of  
December, 2017.

(Notary Public) [Signature]  
My Commission expires: 04/10/2019



[Signature]  
(Affiant)  
ROBERT NEWMAN PRESIDENT  
(Print name & title of affiant)  
RAPID RECOVERY SERVICES  
(Name of business)  
(Corporate Seal)

**THIS FORM SHALL BE COMPLETED, SIGNED, AND NOTARIZED**

# PROPOSAL SUBMISSION #4

## Non-Collusion Affidavit

STATE OF NEW JERSEY/ \_\_\_\_\_

Specify, of Other

COUNTY OF MONMOUTH

I, ROBERT A. NEWMAN, of the (City, Town, Borough) of  
OWN GROVE State of NEW JERSEY, of full age, being

duly sworn according to law on my oath depose and say that:

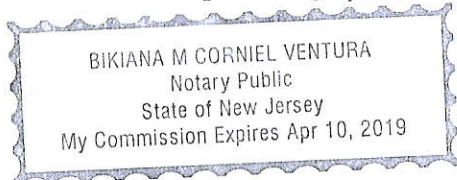
I am OWNER PRESIDENT of the firm of RAPID RECOVERY SERVICES the Proposer making the Proposal for the above named ESCO Project, and that I executed the said Proposal with full authority to do so; that said Proposer has not, directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free and open competition in connection with the above named ESCO Project; and that all statements contained in said Proposal and in this affidavit are true and correct, and made with full knowledge, and the State of New Jersey relies upon the truth of the statements contained in this affidavit in awarding the contract for the said ESCO Project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by this organization.

Subscribed and sworn before me this 15 day of  
December, 2017

(Notary Public)

My Commission expires: 04/10/2019



(Affiant)

ROBERT A. NEWMAN OWNER/PRESIDENT  
(Print name & title of affiant)

RAPID RECOVERY SERVICES  
(Name of business)  
(Corporate Seal)

**THIS FORM SHALL BE COMPLETED, SIGNED, AND NOTARIZED**

# PROPOSAL SUBMISSION #5

## Required Submission of State Forms and SBE Disclosure

### A. Include here the following forms:

1) N.J. Department of Labor and Workforce Development Public Works Contractor Registration. Include the Proposer's Department of Labor Public Works Contractor Registration Form

2) If including the Proposer's and any subcontractor Business Registration Certificate(s) with this proposal, include it here.

**B. Small Business Status:** Indicate here if the proposer is registered as a small business enterprise ("SBE") with the New Jersey Small Business Set-Aside Program.

Yes	
No	X



## PROPOSAL SUBMISSION #6

### References

Edison HA  
Madeline Cook  
Executive Director  
14 Rev. Samuel Carpenter Blvd  
Edison, NJ 08820  
(908) 561-2525  
[mcook@edisonha.org](mailto:mcook@edisonha.org)

Project Dates: 2/1/17 – Current

Type of Project:

- Fire / Smoke damage in a 2 story unit
- Complete cleaning and demo of the interior
- Complete reconstruction of the interior

County of Morris HA  
Roberta L. Strater  
Executive Director  
99 Ketch Road  
Morristown, NJ 07960  
(973) 540-0389  
[RStrater@morriscountyha.org](mailto:RStrater@morriscountyha.org)

3 separate losses

Project Dates: Dover Location : 9/29/17 – 11/30/17

Project Dates: Morristown Location : 9/29/17 – 11/30/17

Project Dates: Morristown Location : 10/8/17 – 11/30/17

Project Type:

All 3 losses are water damage

- Remove wet interior building components
- Set up drying equipment
- Reconstruct all area to pre loss conditions

Town of Boonton  
Neil Henry  
Administrator  
100 Washington St  
Boonton, NJ 07705  
(973) 402-9410  
[nhenry@boonton.org](mailto:nhenry@boonton.org)

Project Date: 9/1/17 – 10/31/17  
Project Type:  
Install permanent dehumidification system  
Interior Mold Cleaning

- Install 2 permanent dehumidification systems in the Police Department
- Mold cleaning of areas
- Replacement of ceiling tiles
- Steam clean carpets

Mount Olive Township  
Andrew Tatarenko  
Business Administrator  
Post Office Box 450  
Budd Lake, NJ 07828  
(973) 691-0900 x7201  
[atatarenko@mtolivetwp.org](mailto:atatarenko@mtolivetwp.org)

Project Dates: 1/18/17 – 3/31/17  
Project Type:

- Mechanical Fire effecting the bathrooms, common hall, offices and court room area
- Clean all smoke damaged areas
- Replaced all insulation and ceiling tiles as needed

Borough of Lincoln Park  
Perry Mayers  
Borough Administrator  
34 Chapel Hill Road  
Lincoln Park, NJ 07035  
Ph: 973-694-6100 ext. 2022  
[pmayers@bolp.org](mailto:pmayers@bolp.org)

Project Dates: 2/16/16 – 5/29/16

Project Type:

- Water damage to the Ambulance building
- All offices, meeting rooms, locker room effected
- Drying and removing of all effected areas
- Complete reconstruction to effected areas

Borough of Park Ridge  
Kelley R. O'Donnell, RMC  
Borough Clerk -Administrator  
53 Park Ave.  
Park Ridge, NJ 07656  
201-822-3164  
[kodonnell@parkridgeboro.com](mailto:kodonnell@parkridgeboro.com)

Project Dates: 2/14/14 – 3/15/14

Type of Project: Emergency ice damming to the Town Offices and Police Area

Scope:

- Provided Emergency Services on the date assigned
- Water extraction, surgical demo and drying
- Removal of wet building materials
- Contain areas for town employee exposure under the guidance of an Certified Industrial Hygienist
- Set scope for reconstruction
- Started reconstruction to effected areas

Borough of Edgewater  
Gregory S. Franz  
Business Administrator  
55 River Road  
Edgewater, NJ 07020  
(201) 943-1700  
[gregf@edgewaternj.org](mailto:gregf@edgewaternj.org)

Project Dates: 2/6/15 – 2/10/15

Type of Project: Emergency water damage to the utility areas and police area

Scope:

- Provided Emergency Services on the date assigned
- Water extraction and drying
- Dried to at dry standard and prevented further damage

Borough of Essex Fells  
Francine T. Paserchia, RMC, CMC, CMR, RPPO, QPA  
Administrator/Municipal Clerk  
255 Roseland Avenue  
Essex Fells, NJ 07021  
973-226-3400  
[Administrator@essexfellsboro.com](mailto:Administrator@essexfellsboro.com)

Project Dates: 2/20/13 -

Type of Project: Emergency ice damming to the Town Offices and Police Area

Scope:

- Provided Emergency Services
- Water extraction, surgical demo and drying
- Removal of wet building materials
- Contain areas for town employee exposure
- Set scope for reconstruction
- Started reconstruction to effected areas
- Completed emergency reconstruction for BA offices and fire offices

Mount Olive Township  
Sean Canning  
Business Administrator  
Post Office Box 450  
Budd Lake, NJ 07828  
(973) 691-0900 x7201  
[scanning@mtolivetwp.org](mailto:scanning@mtolivetwp.org)

Project Dates: 1/8/14 – 3/17/14

Type of Project: Emergency water damage from sprinkler pipe break affecting the half of the main library

Scope:

- Provided Emergency Services on the date assigned
- Water extraction, contents manipulation and drying
- Mobilized the removal of all books and shelves from the damaged areas
- Removal of wet building materials including 775sy of carpet
- Contain areas for town employee exposure
- Contained work area so the unaffected half of the library could be reopened under the guidance of an Certified Industrial Hygienists
- Set scope for emergency reconstruction
- Started reconstruction to effected areas; replacing main carpet, moving back shelves and 1550 boxes of books to accurate locations and resetting contents
- Completed emergency reconstruction for Library re-opening.

Edison Township  
Jeff Roderman  
Public Works Director  
Municipal Building  
100 Municipal Blvd., 3rd Floor  
Edison, NJ 0881  
(732) 248-7518  
[jroderman@edisonnj.org](mailto:jroderman@edisonnj.org)

Project Dates: 1/16/14

Type of Project: Emergency water damage from water main pipe break affecting the Police Station basement offices, locker rooms, common areas and firing range

Scope:

- Provided Emergency Services on the date assigned
- Water extraction, contents manipulation and drying
- Removed carpets from effected areas
- Dried areas to a dry standard
- Started emergency reconstruction to prevent time lost for employees

Middletown Township  
Belford Firehouse  
James Van Nest  
Assistant Administrator  
1 Kings Highway  
Middletown, NJ 07748  
(732) 615-2020  
[Jvannest@middletownnj.org](mailto:Jvannest@middletownnj.org)

Project Dates: 12/10/13 – 12/17/13  
Type of Project: Cleaning for Furnace Fire

- Provided Emergency Services cleaning to fire truck bays and engine room
- Sealed and Painted all areas effected

Sayreville Housing Authority  
Douglas Dzema  
Executive Director  
650 Washington Road  
Sayreville, NJ 08872  
(732) 794-5610  
[douglas@sayrevilleha.org](mailto:douglas@sayrevilleha.org)

Project Dates: 9/1/13 – 9/13/13  
Project Dates: 2/15/15- Current  
Type of Project: Water Damage from a toilet leak & Pipe break from Sprinkler Pipe

- Provided Emergency Services on the date assigned
- Water extraction, contents manipulation and drying to several apartments
- Removal of wet building materials including
- Contain areas for residents exposure
- Set scope for emergency reconstruction
- Started reconstruction to effected areas; replacing carpet, drywall, painting and resetting contents
- Completed emergency reconstruction.

# PROPOSAL SUBMISSION #7

## Description of Respondent's Organization, Experience, and Services

**Provide here a description of resources of the proposer (i.e., background, location, experience, staff resources, financial resources, other resources, etc.) that demonstrates their capacity to perform the work under this RFP. Include proposer prepared documents as appropriate.**

After fifteen years of experience in remediation and reconstruction Robert Newman started Rapid Recovery Services, LLC in 2006. The incorporation of Rapid Recovery Services was a natural progression in his already distinguished career as a general contractor and emergency mitigation specialist. During his years working as a Project Manager for large disaster remediation firms in the metropolitan area. Bob learned not only the most effective approaches to disaster remediation but also the finer points of earning a client's trust and confidence. In those years he also established a powerful network of colleagues, contacts and experts in the field.

To fulfill his vision for Rapid Recovery, he mined this network to assemble an integrated emergency mitigation team in New Jersey. Throughout the State of New Jersey, we have pre-qualified suppliers and vendors to support not only a fast response, but cost effective results.

Rapid Recovery Services, LLC is a 24 hours a day, 7 days a week full service emergency property damage mitigation, and reconstruction firm specializing in municipal, commercial and residential services. Our staff collectively holds over 75 years of experience in the restoration industry. Our areas of service include all 21 Counties of New Jersey.

Rapid Recovery Services, LLC has several open ended financial resources for its day to everyday business. We hold several credit accounts throughout our service area with local and national vendors. Rapid Recovery Services LLC has established and maintained excellent fiscal responsibility since its inception.

Rapid Recovery Services maintains an in-house crew, ranging in areas of expertise to provide personal guidance to expedite the property to pre-loss conditions. We are licensed in New Jersey, as well as, holding a public works certificate. Collectively, our staff holds the following certifications: IICRC-WRT (Institute of Inspection Cleaning and Restoration Certification -Water Restoration Technician), ASD (Applied Structural Drying), Vortex drying school, MEHRC mold remediation, Blood Borne Pathogens, Supervisor's Safety Development Program, lead renovator, odor control, and smoke control.

In addition to our full time staff, we have established strong relationships with the following outside resources including, but not limited to: lead and asbestos abatement companies, industrial hygienists, licensed electricians and plumbers, labor crews, specialty contractors – tile, flooring, window and door specialists, debris removal companies and on / off site storage companies.

Rapid Recovery Services offers a full range of emergency mitigation services, from site assessment through complete turnkey reconstruction projects. Each loss has a dedicated project manager assigned to it. By offering these services either in-house or through our dedicated network of disaster repair specialists, Rapid Recovery takes charge of the recovery process working in conjunction with the Fund Member and Third Party Administrator. This comprehensive approach is matched by Rapid Recovery's commitment to client satisfaction, delivered by an expert emergency mitigation team and specific site project manager.

We offer our clients an added service of participating in our Emergency Response Program. Rapid Recovery Services will assist in designing a program that coincides with your business continuity plan. When disaster strikes, our disaster restoration professionals will be there to make sure the job is done quickly and efficiently.

Making a referral to Rapid Recovery Service is easy. You can reach a professionally trained Customer Service Representative Monday through Friday from 7:30am – 5pm by calling toll free 1 (866) 505-5600. After hours, you will be directed to a member of our management team, via a telephonic prompt system.

If telecommunication fails, due to a disaster (i.e. Sandy) – we have backup office generator's to stabilize power and utilize several telephone cell providers to facilitate contact and communication.

Our property loss / intake process can be customized to meet your needs, but generally is as follows:

- Identify and obtain loss information
- Dispatch appropriate emergency crew within an hour to secure loss site, begin clean up, structural drying, deodorization, stabilization of the property
- Obtain property sketch, photos, detailed loss description, and signed authorizations
- Prepare detailed, itemized estimate/appraisal in Xactimate pricing software
- Updates to the appropriate contact throughout the progress of the provided service
- Our in house staff and proven subcontractors will ensure that proper coverage is in place, and minimize and control expenses
- On-site job supervisor to manage and maintain job progress
- On- going communication with insured member and adjuster
- Rapid Recovery Services is prepared to provide reconstruction services immediately following the remediation of a property loss. This process can be initiated during the mitigation phase. By expediting a detailed scope of work with like, kind and quality of materials, an agreement may be secured *with the adjuster's approval*. Through expeditious implementation of a recovery plan, significant dollars will be saved by restoring the member to "whole" in a timely fashion

Rapid Recovery Services has no existing or potential conflicts of interest, and disclose any representation of parties or other relationships that might be considered a conflict of interest with regard to this engagement, or the Fund.

Rapid Recovery Services has made no contributions to any official, candidate, joint candidates, committee or political party representing elected officials or candidates as defined pursuant to N.J.S.A. 19:44A-3(p), (q) or any member local unit insured by the Municipal Excess Liability Joint Insurance Fund.

## **Management Team**

### **Robert Newman, President**

A seasoned construction professional, Bob Newman has been driven to exceed client expectations since the start of his career in 1978 as a carpenter's apprentice. Working his way up through the Carpenters Union Local 15 as a Journeyman, Foreman and Supervisor, Bob concluded his union tenure as a Master Joiner & Millwright. In 1989, he parlayed his growing customer base into a successful New Jersey-based custom carpentry business, which quickly grew into a General Contracting firm specializing in project design and management. In 1999 Bob expanded his services to include emergency property damage



mitigation and reconstruction.

As President of Rapid Recovery Services, LLC Bob has assembled an integrated staff of industry experts who share his passion for client satisfaction while offering the expert emergency mitigation services.

### **Matthew Battle, Vice President of Operations**

As Vice President of Operations for Rapid Recovery Services, LLC Matt Battle performs many of the company's administrative and marketing functions. He serves as the company comptroller and oversees finances and business procedures. Matt is in charge of preparing the certified payroll for all municipal business along with accurately tracking and paying employees in prevailing wage per the NJ Department of Labor Laws.

Matt is also the company's resident Xactimate® expert, providing fast, accurate and thorough job estimates to customers using the industry standard in estimating software. In addition to providing these key support services, Matt works in the areas of sales, project tracking and field operations oversight. Matt holds a degree in Business Administration from St. Thomas Aquinas College.

### **Joyce Newman, RN, Vice President of Business Development & Client Services**

Joyce Newman brings the strategic focus, vision and judgment gained during a successful career in business development and client services to Rapid Recovery Services. She parlays her experience in the workers' compensation medical management arena to property mitigation maintaining a proactive approach to employee / client wellness and safety. Joyce maintains rapport with clients making periodic visits; exploring and anticipating client's needs.

Joyce holds a nursing degree from Felecian College. She is a member of the New Jersey Self Insured Association and works closely with the NJSIA education program committee.

### **Nick Washnik, Project Manager, Supervisor**

Nick has worked in the emergency mitigation services business for Nine years, starting out as a cleaning and demolition specialist. In that time he has successfully been at the forefront of the commercial and industrial EMS (Emergency Management Service) and restoration scene as a project manager. He has worked numerous projects throughout New Jersey from residential homes, luxury condominiums, municipal and school buildings. As a Crew Chief for Rapid Recovery Services, Nick brings his broad base of expertise along with a strong commitment to the company's clients and their needs.

# PROPOSAL SUBMISSION #8

## Disclosure of Investment Activities in Iran (P.L. 2012, c.25)

Name of Proposer:	Rapid Recovery Services LLC
-------------------	-----------------------------

**Part 1:** Pursuant to Public Law 2012, c.25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that the person or entity, or one of the person or entity's parents, subsidiaries, or affiliates, is not identified on a list created and maintained by the New Jersey Department of the Treasury as a person or entity engaging in investment activities in Iran. If the Director finds a person or entity to be in violation of the principles which are the subject of this law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the person or entity.

**I certify, pursuant to Public Law 2012, c. 25, that the person or entity listed above for which I am authorized to submit a proposal:**

- is not** providing goods or services of \$20,000,000 or more in the energy sector of Iran, including a person or entity that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran, AND
- is not** a financial institution that extends \$20,000,000 or more in credit to another person or entity, for 45 days or more, if that person or entity will use the credit to provide goods or services in the energy sector in Iran.

**In the event that a person or entity is unable to make the above certification because it or one of its parents, subsidiaries, or affiliates has engaged in the above-referenced activities, a detailed, accurate and precise description of the activities must be provided in Part 2 below to the Contracting Unit under penalty of perjury. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.**

**PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN**

You must provide a detailed, accurate and precise description of the activities of the proposer, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

Name:	Relationship to Proposer:
Description of Activities:	
Duration of Engagement:	Anticipated Cessation Date:
Proposer Contact Name:	Contact Phone Number:

**Certification:** I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreements with the State of New Jersey and that the State at its option may declare any contracts) resulting from this certification void and unenforceable.

Full name (print): Robert Newman	Signature:
Title: President	Date: 12/15/17

# PROPOSAL SUBMISSION #9

## Wage Rates for Non-Prevailing Wage Work

### 1. Complete this form using the standard job titles and any titles the Proposer may also use.

Please see EXHIBIT A with Prevailing and Non-Prevailing Wage Rates

Included are two types of Labor Rates:

1. **Non Prevailing Wage** rate sheet. This includes all work not subject to Prevailing Wage.
2. **Prevailing Wage** rate sheet. Prevailing Wage rates are subject to county and state wide charges in accordance with the New Jersey Department of Labor. In addition, Municipalities and the State of New Jersey will receive copies of Certified Payrolls.

Rapid Recovery Services is willing to accept the reimbursement rate approved by FEMA in the event the emergency service was performed pursuant to an event eligible for FEMA reimbursement.

### 2. Describe here any supplemental hourly wages above and beyond time and a half for work over 40 hours a week:

According to Prevailing Wage Standards, Saturdays are paid at Time and One Half. Sunday and Holidays are paid at Double Time.

Prior to Rapid Recovery Services engaging in paying overtime, we will secure authorization from the adjuster assigned to the property loss.

### 3. Describe here any other fees the Proposer charges related to the work of this RFQ:

Supervision, Project Management @ \$105 per hour, subject to adjustment  
All trades are subject to Prevailing Wage according to individual pre-set county rates  
Equipment and Material Rates (See Exhibit B)

## EXHIBIT A

### Labor Rates (NON Prevailing Wage)

Effective January 1st 2018

#### Cleaning

Skilled Cleaning Technician	\$45.00	per HR
Crew Chief	\$56.00	per HR
Project Manager	\$95.00	per HR

#### Drying

Skilled Labor/Refrigerant Technician	\$45.00	per HR
Crew Chief/Desiccant Technician	\$56.00	per HR
Project Manager	\$95.00	per HR

#### Mold

Skilled Remediation Technician	\$48.00	per HR
Crew Chief	\$60.00	per HR
Project Manager	\$115.00	per HR

Skilled Technician: Laborer experienced in catastrophe restoration, knowledge of manual tools, materials usage and procedures

Crew Chief: Experienced worker with full knowledge of equipment and material usage, safety procedures and all aspects of cleaning, drying and remediation. Directs and oversees one to ten technicians

Project Manager: Initiates work, arranges schedules, develops procedure, coordinates and maintains workflow and interfaces with all involved parties

Shift / Rate:	Regular	
	Time:	Mon - Fri 9am-5pm
	Time and a Half:	Mon - Fri 5pm-1am Sat 9am-5pm
	Double Time:	Mon - Fri 1am-9am Sat 5pm-1am Sundays & Holidays

## Labor Rates (Prevailing Wage Rates)

Effective January 1st 2018

### Laborer - Building

Class B Journeyman	\$85.58	per HR
Foreman	\$91.04	per HR
General Foreman	\$96.81	per HR
Project Manager	\$105.00	per HR

Class B Journeyman                      Laborer experienced in catastrophe restoration, knowledge of manual tools, materials usage and procedures

Foreman / General Foreman                      Experienced worker with full knowledge of equipment and material usage, safety procedures and all aspects of cleaning, drying and remediation. Directs and oversees one to ten technicians

Project Manager:                      Initiates work, arranges schedules, develops procedure, coordinates and maintains workflow and interfaces with all involved parties

Shift / Rate:	Regular	
	Time:	Mon - Fri 8am-4pm
	Time and a Half:	Mon - Fri 5pm-1am Sat 8am-4pm
	Double Time:	Mon - Fri 1am-8am Sat 5pm-1am Sundays & Holidays

Note: The Prevailing Wage rates above are subject to change by the county and when the New Jersey Department of Labor see fit.

## Equipment Rental Rates

Effective January 1<sup>st</sup> 2018

	Daily	Weekly
20" Roto Floor Machine	\$30.00	\$150.00
25,000 BTU Portable Furnace	\$40.00	\$200.00
8' Tables	\$5.00	\$25.00
Air Compressor Accessories	\$10.00	\$50.00
Air Compressor, Large	\$73.00	\$365.00
Air Compressor, Small	\$36.00	\$180.00
Air Mover	\$38.00	\$190.00
Air Purification Machine	\$25.00	\$125.00
Air Scrubber 600 CFM	\$127.00	\$635.00
Air Scrubber 2000 CFM	\$150.00	\$750.00
Airless Sprayer	\$90.00	\$450.00
Antistatic Kit	\$10.00	\$50.00
Backpack Sprayer	\$7.00	\$35.00
Moisture Meter	\$23.00	\$115.00
Carpet Machine (cold)	\$60.00	\$300.00
Carpet Machine (hot)	\$150.00	\$750.00
Chain Saw	\$25.00	\$125.00
Cut-off Saw	\$65.00	\$325.00
Debris Cart	\$12.00	\$60.00
Dehumidifier, (1200, Evolution)	\$80.00	\$400.00
Dehumidifier Lg, (2000 & 2400)	\$101.00	\$505.00
Dehumidifier, Des. 300 CFM	\$195.00	\$975.00
Demolition Kit	\$20.00	\$100.00
Desiccant - 5000	\$1,695.00	\$8,475.00
Desiccant - 9000	\$1,875.00	\$9,375.00
Desiccant Kit	\$250.00	\$1,250.00
Hygrometer	\$18.00	\$90.00
Dollie, Appliance	\$20.00	\$100.00
Drill, Screw Gun	\$15.00	\$75.00
Dri Force Air Injection System	\$195.00	\$975.00
Duct Cleaning Equipment Accessories	\$125.00	\$625.00
Extension Cords - 220V converted box	\$15.00	\$75.00
Extractor, Small	\$25.00	\$125.00
Fan, Large	\$50.00	\$250.00
Flood Pumper	\$75.00	\$375.00

Floor Kit (sign, bucket, wring,mop)	\$8.00	\$40.00
Fogger, Thermal (Gas Powered)	\$35.00	\$175.00
Fogger, ULV/ Thermal (Electrical)	\$25.00	\$125.00
Furniture Blankets (per dozen)	\$10.00	\$50.00
Generator - 25 kw	\$175.00	\$875.00
Generator - 70 kw + fuel	\$950.00	\$4,750.00
Generator - 250 kw + fuel	\$1,250.00	\$6,250.00
Halogen Lights w/stand	\$15.00	\$75.00
Halogen Lights, single	\$5.00	\$25.00
Hepa Vac, Floor	\$40.00	\$200.00
Hepa Vac, Poratable	\$22.50	\$112.50
High-Pressure Washer (cold)	\$60.00	\$300.00
High-Pressure Washer (hot)	\$100.00	\$500.00
High-Tech Cart	\$35.00	\$175.00
Kleen-Rite Upholstery Machine	\$80.00	\$400.00
Ladder, 6'	\$6.00	\$30.00
Ladder, 8'	\$8.00	\$40.00
Ladder, 10'	\$10.00	\$50.00
Ladder, 12'	\$12.00	\$60.00
Ladder, Extension	\$20.00	\$100.00
Ozone Machine, 115	\$40.00	\$200.00
Ozone Machine, 330	\$60.00	\$300.00
PAPR Full Face Respirator w/filters	\$20.00	\$100.00
Power Cat w/ Heater	\$20.00	\$100.00
Safety Harness	\$2.50	\$12.50
Saw, Skill	\$11.25	\$56.25
Soda Blaster	\$125.00	\$625.00
Scaffold, (Perry- per section)	\$20.00	\$100.00
Tool Kit (High-Tech)	\$25.00	\$125.00
Van- Cargo- Passenger	\$75.00	\$375.00
Truckmount w/accessories / HR	\$175.00	\$875.00
Unger Pole w/ Fixi Clamp	\$2.00	\$10.00
Ultra Sound Cleaning Unit	\$245.00	\$1,225.00
Vacuum, Backpack	\$12.00	\$60.00
Vacuum, Backpack Hepa vac	\$85.00	\$425.00
Vacuum, Barrell	\$25.00	\$125.00
Vacuum, Canister or Wet/Dry	\$12.00	\$60.00
Vacuum, Common Upright	\$12.00	\$60.00
Vacuum, Hepa Vac Upright	\$45.00	\$225.00
Vacuum, Hepa	\$85.00	\$425.00
Wall Trowel (wall cleaning system)	\$22.75	\$113.75
Washer, High Pressure (Cold/ Hot)	\$100.00	\$500.00
Zip Wall Poles (Pair)	\$10.00	\$50.00

# Materials

Effective January 1st 2018

ITEM	UNIT	UNIT COST
Anti-Seize Compound	Pound	\$42.62
Boxes, Book/ Freeze dry	Each	\$2.95
Boxes, Dish pack	Each	\$5.00
Bubble Wrap, 100SQ	Roll	\$31.19
Caution Tape, 1000FT	Roll	\$11.64
Chemical Sponges	Each	\$2.70
Diaper Rags	Pound	\$10.50
Duct Sealant Spray	Gallon	\$32.00
Duct Sealant, Fungicidal	Gallon	\$72.00
Emulsifier 300	Case	\$16.50
Fiberfresh Allclean	Gallon	\$22.88
Fiberfresh Clean Path	Gallon	\$18.23
Fiberfresh MBI	Gallon	\$66.07
Fiberfresh Quick Dri	Gallon	\$23.81
Fiberfresh Ultra Pro	Gallon	\$46.89
Filter Material	Roll	\$85.00
First Aid Kit	Each	\$36.00
FloorStar Degreaser	5 Gallon	\$84.30
FloorStar DuoClene	5 Gallon	\$56.45
FloorStar OilClene	50 Gallon	\$994.53
Foam Blocks (1008)	Case	\$28.00
Foam Control	Gallon	\$48.51
Foil Squares	Case/200	\$62.50
Fuel Oil OdorGo	Pint	\$13.35
Furniture Polish	Can	\$7.40
Garbage Bags (33 Gallon)	Box	\$45.31
Gel Blocks	Pound	\$10.83
GlassClene Pro	Gallon	\$16.62
GlideRinse	Gallon	\$11.18
Halogen Light Bulbs	Each	\$13.50
Hepa Filter	Each	\$175.00
Inventory Tags, Sheets	Box	\$12.00
Masslin Cloths	Case	\$227.50
Mop Heads	Each	\$15.00
Odor Neutralizer	Gallon	\$52.71
OdorGo Super Scent	Quart	\$51.28
Oven Cleaner	Gallon	\$18.13
Packing Paper, 30lb	Case	\$23.50



Plywood	Each	\$42.00
PPE	Set	\$27.50
PPE Minimum	Set	\$12.25
Rust Remover	Pint	\$9.63
SaniMaster III	Gallon	\$24.65
SaniMaster IV	Gallon	\$27.95
ScotchBrite 7448	Box/12	\$21.50
ScRub N' Shine	Quart	\$6.45
Solvent Upholstery Cleaner	Gallon	\$30.21
SolvOil	Gallon	\$46.69
Stainless steel Cleaner	Gallon	\$18.18
Tarp (reinforced poly w/lath)	Each	\$65.00
Terry Towels	Pound	\$4.55
Thermal Fog	Gallon	\$34.61
Visqueen, 4 mil	Roll	\$56.50
WallGlide DeepClene	5 Gallon	\$79.81
WallGlide DisasterClene	Gallon	\$36.02
WallGlide Plus	5 Gallon	\$124.77

RECEIVED  
OCT 31 2011

10/24/11

Taxpayer Identification# 205-296-941/000

BY:.....

Dear Business Representative:

Congratulations! You are now registered with the New Jersey Division of Revenue.

Use the Taxpayer Identification Number listed above on all correspondence with the Divisions of Revenue and Taxation, as well as with the Department of Labor (if the business is subject to unemployment withholdings). Your tax returns and payments will be filed under this number, and you will be able to access information about your account by referencing it.

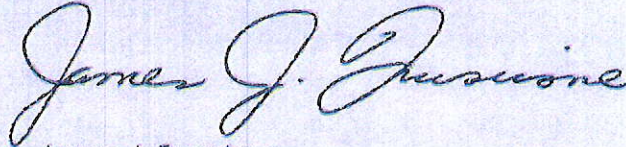
Additionally, please note that State law requires all contractors and subcontractors with Public agencies to provide proof of their registration with the Division of Revenue. The law also amended Section 92 of the Casino Control Act, which deals with the casino service industry.

We have attached a Proof of Registration Certificate for your use. To comply with the law, if you are currently under contract or entering into a contract with a State agency, you must provide a copy of the certificate to the contracting agency.

If you have any questions or require more information, feel free to call our Registration Hotline at (609)292-9292.

I wish you continued success in your business endeavors.

Sincerely,



James J. Fruscione  
Director  
New Jersey Division of Revenue

STATE OF NEW JERSEY  
BUSINESS REGISTRATION CERTIFICATE

DEPARTMENT OF TREASURY/  
DIVISION OF REVENUE  
PO BOX 252  
TRENTON, N. J. 08646-0252

TAXPAYER NAME:

**RAPID RECOVERY SERVICES LLC**

ADDRESS:

**99 SPRING VALLEY ROAD  
MONTVALE NJ 07645**

EFFECTIVE DATE:

**08/03/06**


TRADE NAME:

SEQUENCE NUMBER:

**1255352**

ISSUANCE DATE:

**10/24/11**



Director  
New Jersey Division of Revenue

FORM-BRC

(04-08) D205846V

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

Certificate Number  
686197

Registration Date: 12/21/2017  
Expiration Date: 12/20/2019



# State of New Jersey

## Department of Labor and Workforce Development Division of Wage and Hour Compliance

### Public Works Contractor Registration Act

Pursuant to N.J.S.A. 34:11-56.48, et seq. of the Public Works Contractor Registration Act, this certificate of registration is issued for purposes of bidding on any contract for public work or for engaging in the performance of any public work to:

Rapid Recovery Services  
**2017**

**Responsible Representative(s):**  
Robert Newman, Owner

Handwritten signature of Aaron R. Fichtner in blue ink.

Aaron R. Fichtner, Ph.D., Commissioner  
Department of Labor and Workforce Development

NON TRANSFERABLE

This certificate may not be transferred or assigned and may be revoked for cause by the Commissioner of Labor and Workforce Development.

NOT AN  
ELECTRICIAN'S  
OR PLUMBER'S  
LICENSE

State Of New Jersey  
New Jersey Office of the Attorney General  
Division of Consumer Affairs

THIS IS TO CERTIFY THAT THE  
Division of Consumer Affairs

HAS REGISTERED

RAPID RECOVERY SERVICES LLC  
Robert N. Newman  
375 North Street  
Unit-Q  
Teterboro NJ 07608

FOR PRACTICE IN NEW JERSEY AS A(N): Home Improvement Contractor



New Jersey Office of the Attorney General  
Division of Consumer Affairs  
THIS IS TO CERTIFY THAT THE  
Division of Consumer Affairs  
HAS REGISTERED  
RAPID RECOVERY SERVICES LLC  
Home Improvement Contractor



NOT AN ELECTRICIAN'S OR PLUMBER'S LICENSE  
03/01/2017 TO 03/31/2018  
VALID  
13VH04506400  
License/Registration/Certificate #

SIGNATURE  
*Robert N. Newman*  
DIRECTOR

03/01/2017 TO 03/31/2018  
VALID

13VH04506400  
LICENSE/REGISTRATION/CERTIFICATION #

*Robert N. Newman*  
DIRECTOR

Signature of Licensee/Registrant/Certificate Holder

PLEASE DETACH HERE  
IF YOUR LICENSE/REGISTRATION/  
CERTIFICATE ID CARD IS LOST  
PLEASE NOTIFY:  
Division of Consumer Affairs  
P.O. Box 46016  
Newark, NJ 07101

PLEASE DETACH HERE

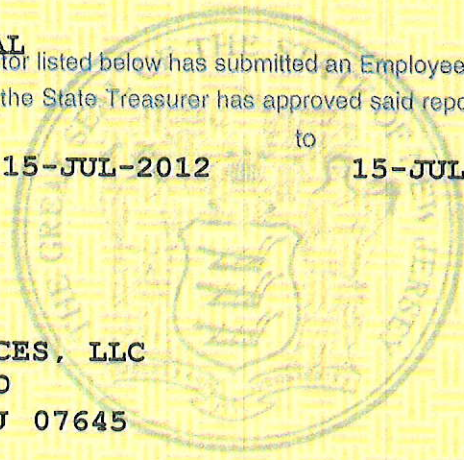
# CERTIFICATE OF EMPLOYEE INFORMATION REPORT 48943

**INITIAL**

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of

15-JUL-2012 to 15-JUL-2019

RAPID RECOVERY SERVICES, LLC  
99 SPRING VALLEY ROAD  
MONTVALE NJ 07645



A handwritten signature in blue ink, appearing to read "Andrew P. Sidamon-Eristoff".



Andrew P. Sidamon-Eristoff  
State Treasurer



# CERTIFICATE OF LIABILITY INSURANCE

RAPID-1

OP ID: RR

DATE (MM/DD/YYYY)

12/15/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The Vozza Agency Inc. One Depot Square PO Box 100 Park Ridge, NJ 07656	CONTACT NAME: <b>Robin Rengstorff</b>	FAX (A/C, No): <b>201-573-1004</b>	
	PHONE (A/C, No, Ext): <b>201-307-8602</b>	E-MAIL ADDRESS: <b>rrengstorff@vozza.com</b>	
INSURED <b>Rapid Recovery Services LLC</b> <b>375 North Street Unit Q</b> <b>Teterboro, NJ 07608</b>	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A : <b>Rockhill Insurance Company</b>		<b>28053</b>
	INSURER B : <b>Fitchburg Mutal Insurance Co.</b>		<b>13943</b>
	INSURER C : <b>New Jersey Manufacturers</b>		<b>12122</b>
	INSURER D :		
	INSURER E :		
INSURER F :			

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY			ENVP006102-04	10/25/2017	10/25/2018	EACH OCCURRENCE	\$ 5,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 50,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person)	\$ 5,000
							PERSONAL & ADV INJURY	\$ 5,000,000
							GENERAL AGGREGATE	\$ 5,000,000
							PRODUCTS - COMP/OP AGG	\$ 5,000,000
								\$
B	AUTOMOBILE LIABILITY			A1388848A	10/25/2017	10/25/2018	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
	<input type="checkbox"/> ANY AUTO						BODILY INJURY (Per person)	\$
	<input type="checkbox"/> ALL OWNED AUTOS	<input checked="" type="checkbox"/> SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$
	<input checked="" type="checkbox"/> HIRED AUTOS	<input checked="" type="checkbox"/> NON-OWNED AUTOS					PROPERTY DAMAGE (PER ACCIDENT)	\$
								\$
	UMBRELLA LIAB						EACH OCCURRENCE	\$
	EXCESS LIAB						AGGREGATE	\$
	DED							\$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			M713255-16	03/19/2017	03/19/2018	<input checked="" type="checkbox"/> WC STATUTORY LIMITS	<input type="checkbox"/> OTHER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y/N					E.L. EACH ACCIDENT	\$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below	<input checked="" type="checkbox"/> N	N/A				E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

EVIDEN1  Evidence of Insurance	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE  <i>Robin Rengstorff</i>

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