



**REQUEST FOR
QUALIFICATIONS
FOR
EMERGENCY CLEANUP AND
RESTORATION SERVICES**



**Issued by:
The Municipal Excess
Liability Joint Insurance Fund**

**Submitted by:
BMS CAT
10 Washington Ave, Unit #B
Fairfield, NJ 07004**

CONTACT INFORMATION

Greg Galgas
Commercial Account Manager
BMS CAT
10 Washington Ave, Unit #B
Fairfield, NJ 07004
Mobile: 201.637.9446
ggalgas@bmsmanagement.com

Mike Harkey
Regional Director
BMS CAT
10 Washington Ave, Unit #B
Fairfield, NJ 07004
Mobile: 718.916.7142
mharkey@bmecat.com

COMPANY BACKGROUND

BMS CAT specializes in the restoration and reconstruction of properties and contents throughout the world to allow customers to return quickly to daily operations. We provide all of the restoration, mitigation, remediation, reconstruction and document recovery services that are needed for any size loss. With over 60 years of experience, we are accustomed to working with all types of institutions at all levels of security.

PRODUCTS AND SERVICES

MITIGATION - Immediate response to the loss scene to stop further deterioration of the building and contents. Available 24/7 through our toll-free number

RESTORATION SERVICES - Fire, smoke and water recovery for all types of retail, commercial, industrial, and educational facilities

RECONSTRUCTION - Providing construction services to ensure a seamless restoration experience.

MOISTURE CONTROL SERVICES - Desiccant dehumidification means quick recovery at minimized costs through regionally located response centers



MICROBIAL REMEDIATION - Remediation projects are handled based on set protocol with precision and state-of-the-art technology

HVAC DECONTAMINATION & CLEANING - Clean-up of HVAC as part of the loss

DEBRIS REMOVAL & DEMOLITION - Controlled demolition and containment of damaged areas in conjunction with other restoration activities on building and contents

ELECTRONIC RESTORATION & TELECOMMUNICATIONS RECOVERY - Innovative ways to restore hardware, control panels, and telephone systems damaged

INDUSTRIAL EQUIPMENT RESTORATION - Our cleaning protocols prepare the equipment for recertification prior to commencement of production operations

MEDIA RECOVERY - Microfilm, microfiche, X-ray, and magnetic media recovery after a loss

PROJECT MANAGEMENT - Coordination of all aspects of clean-up and recovery of a loss site

DOCUMENT, BOOKS, & VITAL RECORDS RECOVERY BMS CAT has the largest freeze-dry chamber capacity in the world with regionally located chambers

ABOUT US

BMS CAT specializes in the restoration of commercial properties on a global basis. From hurricanes, fires and earthquakes to floods and mechanical breakdowns, we stabilize the loss site, determine the scope of damage and restore the property to pre-loss condition. Our focus on products and services, flexibility, urgency, experience, training and staffing make BMS CAT a prime partner to meet your disaster recovery needs.

RECOVERY PROCESS

Through pre-defined instructions and parameters, our technicians can be on the job immediately to mitigate damage. The joint development of a scope allows us and the facility representative to agree on the work that is needed to restore the property.

When a loss occurs, one of our own project managers is sent to the site to evaluate the damage, determine immediate needs, assist with mitigation and submit a scope of work and price to the customer. Once the scope is accepted, operation crews, equipment and chemicals are dispatched.

A project manager and project superintendent oversee the restoration project. Depending on the skills needed for the project, specially trained supervisory staff are on hand. These supervisors manage a labor force trained for the type of work.

BMS CAT offers full-service disaster restoration. Advantages of choosing a restoration that can handle all your recovery needs include:



- Expertise in various types of losses
- Extensive industry experience
- Convenient, single point of contact through Contract Administrator
- Consistency in operations and billing through company-owned locations
- Turn-key service from mitigation to reconstruction.

WHY CHOOSE US?

For over 65 years, BMS CAT has been the experts in cleaning, recovery and restoration. From document recovery to large area-wide disasters, we are trusted with some of the biggest jobs in the world, yours.

- In-house 24-Hour Call Center and 24/7 Response
- Local, Regional, National and Global Capabilities
- Priority Status available for Community-wide Disasters
- One Company Handling Full Service Mitigation, Restoration, Construction and Document Recovery to Simplify the Billing Process.

A. EXPERIENCE/DESCRIPTION OF FIRM

University of Texas Medical Branch - Galveston, TX

Contact: Phil Dendy, (512) 499-4559

Hurricane Ike pounded the barrier island of Galveston, damaging every building on the University of Texas Galveston Medical Branch. BMS CAT crews were ready and waiting to respond as the storm passed. At the height of restoration, BMS CAT crews numbered over 1,400 strong. Restoration efforts began immediately and included: debris removal, moisture control, water extraction, decontamination, odor removal, electronic restoration, content restoration, and document restoration.

U.S. Pentagon - Washington, D.C.

Contact: Menandra Whitmore (703) 602-6273

On September 11, 2001 terrorists attacked this facility. Smoke and water damage affected the entire library which housed more than 250,000 bound volumes, 2,000,000 pieces of micro-graphics, classified and confidential records, historical military documents and more than 100 computer workstations and a dedicated server room. Mold and mildew had begun growing, as it was more than 10 days before FBI/ATF investigators released the library. Dehumidification was set up immediately to control the indoor environment and halt mold growth and materials deterioration. A crew of 25 technicians and supervisors worked daily for one month to recover the collection and facility.

Mt. Sinai Hospital

Contact: Darryl Wilkerson, 212.241.2035



Blackmon Mooring & BMS CAT have performed various projects for Mt. Sinai Hospital during our relationship. The most significant loss occurred in 2009 when a fire occurred. Eleven floors sustained damages of soot deposition, smoke staining and odor and water damage. The units consisted of med-surg beds, ORs, ICUs, Cath Labs and treatment areas. The hospital remained functional throughout all stages of the project. Blackmon Mooring & BMS CAT have been 100% compliant in the design and enforcement all Infection Control and Interim Life Safety criteria. JCAHO and OSHA have both visited the site and commended us on our practices.

Federal Bureau of Investigation

Contact: Renee Braun, 504.868.4801

A regional FBI office containing records storage of active files were flooded when the area was struck by Hurricane Sandy. Many of the files were classified as "Top Secret" when the damage occurred.

Following the flooding, the FBI packaged and loaded the boxes into refrigerated trailers for storage until a solution could be found. In March of 2013, the FBI determined that BMS CAT was the best option for the situation and transported the refrigerated trailers to our facility in Fort Worth, Texas. BMS CAT freeze dried eight truckloads of documents in our chambers.

Additional security measures were applied for the duration of the project both in transport and while the documents were at the BMS CAT facility. The project was completed to the satisfaction of the FBI.

Ft Detrick

Contact: Jon Clark, 571.297.4836

Type of Services Provided: On Aug 14, 2013, a fire broke out in the BioSafety level 4 laboratory of the United States Army Medical Research Institute of Infectious Diseases, USAMRIID on Ft Detrick in Frederick Maryland. Although the fire was extinguished quickly, it left a layer of smoke and soot behind throughout the BSL4 laboratory and the adjoining BSL3 lab and office spaces.

Aug 29, 2013, BMS CAT was engaged to help restore these highly sensitive labs and adjoining areas to pre-fire condition. BMS Cat was to remove all fire residue/ soot and fire odor. BMS CAT worked quickly to erect containments to separate areas that were not affected by the fire from areas that were affected. Negative pressure was established in the areas to be worked in to ensure there was no cross contamination.

Due to the sensitive nature of the research that was to be performed in the laboratories the cleaning was taken to the highest level possible.

Every inch of the labs was to be cleaned all the way down to the electrical conduits that were inside the concrete walls. Some of the other areas cleaned included all structure, necropsy tables, vent hoods, protective air locks, emergency showers, an electrical enclosure where the conduits began, etc. The laboratories contain very precise one of a kind equipment much of which was built in place. This specialized project required BMS CAT to come up with new and innovative ways to access the nearly inaccessible areas and equipment to clean to an acceptable level for the US Army. BMS CAT met the challenge and worked with the US Army Corps of Engineers, hygienist and the general contractor to ensure the labs and affected areas were cleaned to the highest level possible and the research that is to be conducted would not be affected by the fire.



City College of New York**Contact: Vadim Raskim, 212-650-7000**

In July of 2015, when an electrical fire erupted at the City College of New York, BMS CAT was called in to begin restoration immediately. Thick smoke and odor affected several offices. Crews begin demoing the facility to rid it of materials damaged beyond repair. Once demolition was complete, BMS CAT began restoring items damaged by soot and smoke. Surfaces were thoroughly cleaned throughout the damaged area, and odor removal performed to allow City College employees to return to work quickly.

Pratt Institute**Contact: Jay Rahhili, 718-399-4435**

A fire in a six-story building, built in 1887, destroyed much of the top floor of the historic facility on the Pratt University campus in Brooklyn in February of 2013. When the roof collapsed, and the fire reached four alarms, many student projects housed inside were severely damaged or destroyed. An adjacent building also suffered damage from the fire. When the smoke cleared, BMS CAT was called in to perform demolition, remediation and cleaning of this historic building.

With the extensive damage caused by the fire and firefighting efforts, BMS CAT worked with the school to determine that five of the six floors were damaged beyond repair and would need demolition. Cleaning and odor removal of offices and the adjacent building were performed as well.

**Municipal Excess Liability Joint Insurance Fund
Emergency Cleanup and Restoration Services**

Mandatory Contents of Proposal to be submitted must include the following:

• Proposal Form	Page 12
• Submission #1	Pages 13-14
• Submission #2	Page 15
• Submission #3	Page 16
• Submission #4	Page 17
• Submission #5	Page 18
• Submission #6	Page 19
• Submission #7	Page 20
• Submission #8	Page 21
• Submission #9	Page 22

Proposal Form


Emergency Cleanup and Restoration Services

Submitted By:

Name of Firm:	BMS CAT, Inc.		
Address:	Headquarters: 5718 Airport Freeway, Haltom City, TX 76117 Local: 10 Washington Ave, Unit #B, Fairfield, NJ 07004		
Name of Principal Contact:	Mike Harkey		
E-mail:	mharkey@bmecat.com	Telephone:	877.730.1948

The undersigned Proposer being duly authorized and on behalf of the firm named above:

- A. Having examined these documents and having full knowledge of the condition under which the products and services described herein must be performed, hereby proposes that the proposer (we) shall fulfill the obligations contained herein in accordance with all terms, conditions, specifications and proposal criteria set forth, and that will furnish all required products and payments in strict conformity with these documents for the stated process as payment in full.
- B. In signing this proposal, we hereby certify that we possess the qualifications and credentials to perform the contract outlined in the Request for Proposals.
- C. The undersigned certifies his/her position as a representative of the named firm and is authorized by the Proposer to submit the Proposal for, and bind the above named firm and that the said Proposal is executed with full authority to do so.
- D. Certification:

Authorized Signature:			
Title:	Vice President		
Printed Name:	Robb Clay		
E-mail:	rclay@bmecat.com	Telephone:	877.730.1948
FEIN OR Tax ID Number:	61-1537529	Fax:	817.334.3531

PROPOSAL SUBMISSION #1

A. Areas Served: By checking the appropriate boxes below, proposer agrees to provide services under this proposal to those counties:

County	X if served	County	X if served
Atlantic	x	Middlesex	x
Bergen	x	Monmouth	x
Burlington	x	Morris	x
Camden	x	Ocean	x
Cape May	x	Passaic	x
Cumberland	x	Salem	x
Essex	x	Somerset	x
Gloucester	x	Sussex	x
Hudson	x	Union	x
Hunterdon	x	Warren	x
Mercer	x		

B. Location of office or offices from where services will be provided and contact information for use of the proposal.

Name of Firm:	BMS CAT, Inc.		
Address:	10 Washington Ave, Unit #B, Fairfield, NJ 07004		
Name of Contact:	Greg Galgas		
E-mail:	ggalgas@bmecat.com	Telephone:	877.730.1948

C. Indicate range of services provided and for which price sheets are included:

Service(s) Provided	X if included
Demolition of unsafe structures	x
Emergency power supply, if necessary to complete emergency service.	x
Hazardous material containment/recovery/remediation (when it is result of covered cause of loss).	x
Roadway and underground utility damage recovery (when it is result of covered cause of loss). Securing damaged/unsafe facilities, including but not limited to board-ups, debris removal and disposal	x
Video & still photographic record of affected areas prior to and after operations	x
Water and fire/smoke related damage recovery/remediation to buildings, including but not limited to water extraction, mold remediation, and interior cleaning, inventory, and relocation	x
Demolition of unsafe structures	x

Emergency power supply, if necessary to complete emergency service.	x
Hazardous material containment/recovery/remediation (when it is result of covered cause of loss).	x

C. Please attach Price and Rate Sheet(s).

D. Please acknowledge agreement with the following statement:

When operating in response to a FEMA-declared disaster, proposer agrees to accept the reimbursement rate approved by FEMA in the event the emergency service was performed pursuant to an event eligible for FEMA reimbursement. In addition, proposer agrees to keep the FEMA required documentation, comply with FEMA requirements and rules, and will submit billing in a manner consistent with FEMA reimbursement requirements.

Agree with statement:

Signature: _____

Robb Clay

Name: _____

Robb Clay

(please print)

Title: _____

Vice President

If responder does not agree, indicate here how its fees differ from FEMA rates:

PROPOSAL SUBMISSION #2

Stockholder Disclosure Certification This Statement Shall be Included with RFQ Submission

Name of Business: EMS CAT, Inc.

☐ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

☒ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

If a corporation owns all or part of the stock of the corporation or partnership submitting the bid, then the statement shall include a list of the stockholders who own 10% or more of the stock of any class of that owning corporation. If no one owns 10% or more stock, attest to that.

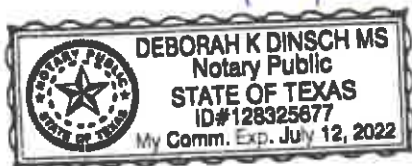
Check the box that represents the type of business organization:

- ☐ Partnership ☒ Corporation ☐ Sole Proprietorship
☐ Limited Partnership ☐ Limited Liability Corporation ☐ Limited Liability Partnership
☐ Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Subscribed and sworn before me this <u>29</u> day of <u>Aug</u> , <u>2018</u> . (Notary Public) <u>Deborah K Dinsch</u> My Commission expires: <u>July 12, 2022</u>	<u>Robb Clay</u> (Affiant) <u>Robb Clay, Vice President</u> (Print name & title of affiant) (Corporate Seal)



PROPOSAL SUBMISSION #3

Affidavit Regarding List of Debarred, Suspended or Disqualified Contractors

;

STATE OF NEW JERSEY/ Texas
Specify, of Other

COUNTY OF Tarrant

I, Robb Clay of the (City, Town, Borough) of
Haltom City State of Texas of full age, being

duly sworn according to law on my oath depose and say that:

I am Vice President of the firm of BMS CAT, Inc. the
Proposer making the Proposal for the above named Project, and that I executed the said Proposal with
full authority to do so; that said Proposer is not at the time of the making this proposal included on the
State of New Jersey Consolidated Debarment Report as a result of action taken by any New Jersey state
or local Owner.

Subscribed and sworn before me this 29 day of
Aug, 2018.

(Notary Public)

My Commission expires: July 12, 2022



Robb Clay
(Affiant)

Robb Clay, Vice President
(Print name & title of affiant)

BMS CAT, Inc.
(Name of business)
(Corporate Seal)

THIS FORM SHALL BE COMPLETED, SIGNED, AND NOTARIZED

PROPOSAL SUBMISSION #4

Non-Collusion Affidavit

STATE OF NEW JERSEY/ Texas
Specify, of Other

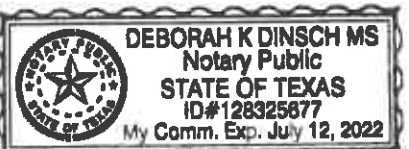
COUNTY OF Tarrant

I, Robb Clay, of the (City, Town, Borough) of
Haltom City State of Texas, of full age, being

duly sworn according to law on my oath depose and say that:

I am Vice President of the firm of BMS CAT, Inc., the
Proposer making the Proposal for the above named ESCO Project, and that I executed the said Proposal
with full authority to do so; that said Proposer has not, directly or indirectly, entered into any agreement,
participated in any collusion, or otherwise taken any action in restraint of free and open competition in
connection with the above named ESCO Project; and that all statements contained in said Proposal and
in this affidavit are true and correct, and made with full knowledge, and the State of New Jersey relies
upon the truth of the statements contained in this affidavit in awarding the contract for the said ESCO
Project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such
contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee,
except bona fide employees or bona fide established commercial or selling agencies maintained by this
organization.

<p>Subscribed and sworn before me this <u>29</u> day of <u>Aug</u>, 20<u>18</u>.</p> <p>(Notary Public) <u>Deborah K Dinsch</u> My Commission expires: <u>July 12, 2022</u></p> 	<p><u>Robb Clay</u> (Affiant)</p> <p><u>Robb Clay, Vice President</u> (Print name & title of affiant)</p> <p><u>BMS CAT, Inc.</u> (Name of business) (Corporate Seal)</p>
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THIS FORM SHALL BE COMPLETED, SIGNED, AND NOTARIZED

PROPOSAL SUBMISSION #5

Required Submission of State Forms and SBE Disclosure

A. Include here the following forms:

1) N.J. Department of Labor and Workforce Development Public Works Contractor Registration. Include the Proposer's Department of Labor Public Works Contractor Registration Form

2) If including the Proposer's and any subcontractor Business Registration Certificate(s) with this proposal, include it here.

B. Small Business Status: Indicate here if the proposer is registered as a small business enterprise ("SBE") with the New Jersey Small Business Set-Aside Program.

Yes	
No	x

PROPOSAL SUBMISSION #6

References

Name and contact information of organizations the respondent has provided the type of services requested under this RFQ (reproduce this form if including additional references are desired).

Name of Organization:	Borough of Oradell		
Address:	255 Kinderkamack Road, Oradell, NJ		
Name of Contact:	Dan Nywening		
E-mail:	Dnywening@Oradell.org	Telephone:	201.261.8610
Description of services provided and timeframe: Mold remediation & cleaning of the Oradell boro hall. Total time was 1 week			

Name of Organization:	Caldwell Public Library		
Address:	268 Bloomfield Avenue, Caldwell, NJ		
Name of Contact:	Claudine Pascale, Library Director		
E-mail:	cpascale@caldwellpl.org	Telephone:	973.226.2837
Description of services provided and timeframe: Cleaned water and mud from lower level of their library after major flooding. Packed and stored books. Sent damaged archives to facility to be salvaged.			

Name of Organization:	Borough of Harrington Park		
Address:	755 Wynetta Place, Harrington Park, NJ		
Name of Contact:	Kunjesh Trivedi		
E-mail:	cfocollector@harringtonparknj.gov	Telephone:	201.768.8185
Description of services provided and timeframe: Work was performed in a professional and timely manner.			

PROPOSAL SUBMISSION #7

Description of Respondent's Organization, Experience, and Services

Provide here a description of resources of the proposer (i.e., background, location, experience, staff resources, financial resources, other resources, etc.) that demonstrates their capacity to perform the work under this RFP. Include proposer prepared documents as appropriate.

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- Priority Status available for Community-wide Disasters
- One Company Handling Full Service Mitigation, Restoration, Construction and Document Recovery to Simplify the Billing Process.

PROPOSAL SUBMISSION #8

Disclosure of Investment Activities in Iran (P.L. 2012, c.25)

Name of Proposer: BMS CAT, Inc.

Part 1: Pursuant to Public Law 2012, c.25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that the person or entity, or one of the person or entity's parents, subsidiaries, or affiliates, is not identified on a list created and maintained by the New Jersey Department of the Treasury as a person or entity engaging in investment activities in Iran. If the Director finds a person or entity to be in violation of the principles which are the subject of this law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the person or entity.

I certify, pursuant to Public Law 2012, c. 25, that the person or entity listed above for which I am authorized to submit a proposal:

☒ is not providing goods or services of \$20,000,000 or more in the energy sector of Iran, including a person or entity that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran, AND

☒ is not a financial institution that extends \$20,000,000 or more in credit to another person or entity, for 45 days or more, if that person or entity will use the credit to provide goods or services in the energy sector in Iran.

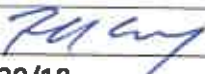
In the event that a person or entity is unable to make the above certification because it or one of its parents, subsidiaries, or affiliates has engaged in the above-referenced activities, a detailed, accurate and precise description of the activities must be provided in Part 2 below to the Contracting Unit under penalty of perjury. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the proposer, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

Name:	Relationship to Proposer:
Description of Activities:	
Duration of Engagement:	Anticipated Cessation Date:
Proposer Contact Name:	Contact Phone Number:

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreements with the State of New Jersey and that the State at its option may declare any contracts) resulting from this certification void and unenforceable.

Full name (print): Robb Clay	Signature: 
Title: Vice President	Date: 8/29/18

PROPOSAL SUBMISSION #9

Wage Rates for Non-Prevailing Wage Work

1. Complete this form using the standard job titles and any titles the Proposer may also use.

Job Title	Hourly Wage Rate
Laborer	33.50
Truck Driver	65.00
Light Equipment Operator	65.00
Heavy Equipment Operator	65.00
Foreman	80.00
General Cleaning Laborer	33.50
General Restoration Supervisor	65.00
Dehumidification Supervisor/ Tech	65.00
Remediation Supervisor/ Technician	70.00
Project Accountant	65.00
Resource Coordinator	65.00
Carpenter/ Frammer	65.00
Painter/ Drywaller	65.00
Roofer	80.00

*additional below

2. Describe here any supplemental hourly wages above and beyond time and a half for work over 40 hours a week:

Pay week runs Monday through Sunday. Work performed on BMS CAT recognized Holidays will be billed at two (2) times the rate above.

3. Describe here any other fees the Proposer charges related to the work of this RFQ:

See attached fee schedule

*Roofing Laborer	\$65.00
Assistant Project Manager	\$80.00
Project Manager	\$90.00
Health & Safety Officer	\$95.00
Project Director	\$100.00
Project Consultant	\$135.00

Certificate Number
696106

Registration Date: 07/09/2018
Expiration Date: 07/08/2020



State of New Jersey

Department of Labor and Workforce Development Division of Wage and Hour Compliance

Public Works Contractor Registration Act

Pursuant to N.J.S.A. 34:11-56.48, et seq. of the Public Works Contractor Registration Act, this certificate of registration is issued for purposes of bidding on any contract for public work or for engaging in the performance of any public work to:

2018
BMS Cat, Inc.

Responsible Representative(s):

Tom Head, President
William Blackmon, III, Secretary

Responsible Representative(s):

Robert Smith, Vice-President

A handwritten signature in black ink, reading "RA Angelo".

Robert Asaro-Angelo, Commissioner
Department of Labor and Workforce Development

NON TRANSFERABLE

This certificate may not be transferred or assigned and may be revoked for cause by the Commissioner of Labor and Workforce Development.

Time and Materials Rate Schedule

I. Labor

A. Labor Rates

These rates apply to personnel engaged to fulfill the terms of the contract, whether regular full time employees of BMS Cat or temporary hires employed directly by BMS Cat, secured through a labor service or subcontractor. Rates stated below are per person per hour.

CLASSIFICATION	HOURLY RATE
General Cleaning Laborer	\$ 30.50
(New York/California/Wash DC/Boston / Greater New England Area)	33.50
Construction Labor	42.00
Management Fee	3.50
Clerical	Cost + 30%
General Restoration Supervisor	65.00
Dehumidification Supervisor/ Tech	65.00
Document Recovery Tech	70.00
Document Specialist	65.00
Remediation Supervisor / Technician	70.00
Resource Coordinator	65.00
Project Accountant	65.00
Electronics Restoration Supervisor / Technician	58.00
Industrial Corrosion Control Supervisor / Technician	50.00
Carpenter	65.00
Framer	65.00
Painter / Drywaller	65.00
Roofing Laborer	65.00
Roofer	75.00
Assistant Project Manager	80.00
Project Manager	90.00
Project Director	100.00
Health and Safety Officer	95.00
Project Consultant	135.00
Project Coordinator	135.00
Technical Consultants / Engineers	Cost + 30%

B. Other Labor Provisions

- ¹ These rates and provisions are predicated upon BMS Cat standard wage rates and overtime compensation practices. To the extent the work under a particular contract is subject to Federal and State minimum wage or hour laws or collective bargaining agreements which modify BMS Cat standard rates and practices, adjustments shall be made to the hourly rates and other labor provisions stated above.
- ² Standard Hours - All labor rates stated above are for the first 40 hours worked in a workweek, beginning on Monday and ending on Sunday, exclusive of BMS Cat holidays. In the event of a community-wide disaster, overtime will be billed at the rates scheduled above, as it is incurred, regardless of the number of hours worked on a particular job.
- ³ Non-Standard Hours - The rates for labor performed by all classifications in a work week over 40 hours, will be 1.5 times the rates scheduled in Section I.A. above. Rates for labor performed on BMS Cat recognized holidays will be 2.0 times the rates scheduled in Section I.A. above. In the event BMS Cat is required to pay double time for any work performed, pursuant to state or federal law or the terms of any collective bargaining agreement, the rates for such labor hours shall be 2.0 times the rates scheduled in Section I.A. above.
- ⁴ The Management Fee above applies when BMS Cat supervises the customer's employees, rather than hiring General Cleaning Laborers. The payroll, taxes and benefits are the responsibility of the customer.
- ⁵ Remediation Supervisor / Technician labor classification will be charged when personnel are using half-face or full-face respirators.
- ⁶ During the course of performance of work, BMS Cat may add additional labor classifications to the schedule above at rates to be determined by BMS Cat.
- ⁷ Travel time for personnel shall be billed to the contract at the rates in Section I.A and I.B.2 above.
- ⁸ In the event that federal/state prevailing wages and/or collective bargaining rates exist, BMS Cat may charge the cost of labor plus an additional 30% at BMS Cat's discretion.

II. Equipment Rental

A. Equipment Rental Rates

The following rates apply to equipment utilized in the performance of the work (whether supplied from BMS Cat inventory, specifically purchased by BMS Cat or supplied by a subcontractor).

CLASSIFICATION		RATE
Air Compressor, < 10 gal	\$	26.00
Air Compressor - Large		85.00
Air Mover / Carpet Dryer		26.00
Axial Fan		28.00
Blasting Unit - Soda		600.00
Dehumidification Unit - Dri-Tech - or equivalent		145.00
Dehumidification Unit - Phoenix 200 - or equivalent		155.00
Dehumidification Unit - Phoenix 300 - or equivalent		200.00
EDP - Tool Set		24.00
EDP - Instrument Drying Oven		140.00
EDP - High Pressure Sprayer		50.00
Electric Load Panel		40.00
Extraction Unit - LRU		425.00
Fall Protection		25.00
Fans - Industrial		85.00
Foamer		100.00
Fogger - Spray Mist		25.00
Fogger - Thermo-Gen		90.00
Furnace - Portable		72.00
Generator - Less than 10 kW		115.00
HEPA Air Filtration Unit - 2000 CFM		115.00
HEPA Air Filtration Unit - 1000 CFM		90.00
HVAC - Air Tool Kit		25.00
HVAC - Cutting / Spray Kit		25.00
HVAC - Duct Auger		90.00
HVAC - Duct Sweeper		80.00
Hygrothermograph - Recording		24.00
Injectidry Unit		120.00
Interceptor / Flood Pumper		110.00
Lights - Quartz Demolition		18.00
Micromanometer		20.00
Micromanometer - Recording		80.00
Moisture Meter - Penetrating or Non-Penetrating		26.00
Moisture - Thermal Camera		115.00
Negative Air Machine		120.00

CLASSIFICATION		RATE
Ozone Generator - Model 330	\$	120.00
Ozone Generator - Model 630		160.00
Ozone Generator - Model OG-EA		25.00
Pump - Sump		52.00
Radio - Personnel Communication		20.00
Respirator - Full Face		15.00
Respirator - Half Face		10.00
Saw - Cut Off		78.00
Saw - Kett		28.00
Sprayer - Commercial Airless		180.00
Spot Cooler- 1 to 2 ton		150.00
Steamatic Extraction System		250.00
Steamatic TMU Extraction System		450.00
Thermohygrometer		24.00
Trailer - Flatbed, Cargo, Reefer		150.00
Truck - Box (inclusive of mileage)		200.00
Ultrasonic Decontamination Vat		80.00
Vacuum - Commercial Canister		25.00
Vacuum - EDP Anti-Static		75.00
Vacuum - HEPA		85.00
Vacuum - Upright		15.00
Van - Cargo / Passenger		100.00
Vehicle - Passenger/Pickup		75.00
Washer - High Pressure		80.00
Washer - High Pressure - Hot		150.00
X-Ray Cleaning System		450.00

B. Other Equipment Rental Rate Provisions

1. The daily rental rate shall be charged for each calendar day or portion thereof during which the equipment is used to perform work, regardless of the number of shifts on which the equipment is used during the day.
2. During the course of performance of the work, BMS Cat may add additional equipment to the schedule above at rates to be determined by BMS Cat.
3. Equipment utilized in the performance of the work not listed in II.A. or added as provided in II.B.2. shall be BMS Cat's cost thereof plus a mark-up of ten and ten percent (10% and 10%).

C. Small Tools

Items such as shovels, ladders, demolition carts, extension cords, small hand tools, etc., which are not included in the Schedules above, will be compensated to BMS Cat by an application of a small tool charge in the amount of three percent (3%) of total labor billings. Any items purchased specifically for the job, will be charged per the "Other Charges" section listed in the Rate Schedule.

III. Material Rates - * - represents a proprietary BMS Cat product**A. Material Rates**

CLASSIFICATION	RATE	uom
Anti-Microbial Sealer	\$ 82.00	/ gallon
Adhesive Remover	11.00	/ can
Alcohol - Isopropyl	24.00	/ gallon
Applicators - 6" Cotton	22.50	/ m
Biocides/Disinfectants	49.00	/ gallon
Bleach	5.50	/ gallon
Box - Book	2.75	/ each
Box - Dish	5.25	/ each
Box - Freeze Dry	3.25	/ each
Brush, Grout	4.50	/ each
Brush, Scrub, Long Handle.	10.00	/ each
Brush, Wire	6.50	/ each
Carpet Deodorizer*	15.00	/ gallon
Carpet Mask	85.00	/ roll
Cartridge - N-95	37.00	/ box
Cartridge - Respirator	12.50	/ each
Coil Cleaner* or equivalent	20.50	/ gallon
Cotton Cleaning Cloths	7.95	/ lb
Desudser	45.00	/ gallon
Dry Solvent Stain Remover* or equivalent	44.00	/ gallon
EDP - Corrosion Control Lubricant #1* or equivalent	52.00	/ gallon
EDP - Corrosion Control Lubricant #2* or equivalent	48.00	/ gallon
Emulsifier - Powder* or equivalent	6.00	/ lb
Emulsifier - Liquid* or equivalent	22.50	/ gallon
Exxpert Formula 828 Concentrate* or equivalent	39.00	/ gallon
Filter - Carbon	49.75	/ each
Filter - HEPA for Air Filtration Unit	295.00	/ each
Filter - HEPA for Vacuum	215.00	/ each
Filter - Primary	3.10	/ each
Filter - Secondary	6.60	/ each
Filter - Dehumidification	6.60	/ each
Furniture Blocks	90.00	/ box
Furniture Pads	100.00	/ box
Furniture Polish	8.75	/ can
Furring Strips - 1x2	2.90	/ each
Furring Strips - 2x2	4.20	/ each
Glass Cleaner* or equivalent	12.75	/ gallon
Gloves - Cotton	2.15	/ pair
Gloves - Latex	2.15	/ pair
Gloves - Leather	3.25	/ pair
Gloves - Nimble Finger (N-Dex)	1.25	/ pair
Goggles	5.25	/ each
Inventory Tags	80.00	/ box
Lemon Oil	42.00	/ gallon
Lin-Aire Liquid Spray Concentrate* or equivalent	69.00	/ gallon
Lin-Aire Absorption Gel* or equivalent	13.00	/ lb.
Lin-Set D-1* or equivalent	74.00	/ gallon
Lin-Set Duct Seal* or equivalent	68.00	/ gallon
Lumber - 2x4	0.81	/ lf
Lumber - 2x6	0.90	/ lf
Mask - N95	35.00	/ box
Mask - Particulate	26.00	/ box

CLASSIFICATION	RATE	uom
Mats - Sticky, Wak-off	\$ 70.00	/ case
Metal Flashing	54.00	/ roll
Mop Heads	9.00	/ each
Odromatic* or equivalent	57.00	/ gallon
Painters Plastic .75 mil	39.00	/ roll
Paper - Corrugated	90.00	/ roll
Paper - Craft	75.00	/ roll
Pigmented Sealer	34.00	/ gallon
Plywood OSB, up to 1/2"	44.50	/ each
Plywood OSB, up to 5/8" - 3/4"	55.60	/ each
Polishing Pads	35.00	/ box of 20
Polyester Filter Material	82.00	/ roll
Polyethylene Bags - 3-6 mil	109.00	/ roll
Poly. Sheeting (8'x200' roll)(2-4 mil)	62.00	/ roll
Poly. Sheeting (20'x100' roll)(4 mil)	72.00	/ roll
Poly. Sheeting (20'x100' roll)(6 mil)	99.00	/ roll
Poly. Sheeting (20'x100' roll)(3-6 mil)-fire ret.	119.00	/ roll
Pump - Barrel Syphon	13.50	/ each
Reodorant* or equivalent	88.00	/ gallon
Restoration Sponge	2.00	/ each
Roof Felt - 15 lb.	32.50	/ roll
Roof Felt - 30 lb.	42.50	/ roll
Roofing Cement, Black Tar	24.00	/ gallon
Safety Glasses	6.00	/ each
Shrink Wrap	59.00	/ roll
Spray Adhesive	5.15	/ can
Spray Bottle with Trigger	3.40	/ each
Stainless Steel Polish	13.20	/ can
Suit - Tyvek	11.50	/ each
Tape - Boxing	4.50	/ roll
Tape - Duct	6.15	/ roll
Tape - Masking	5.15	/ roll
Tape - Blue Remediation	9.15	/ roll
Tape - Painters	12.75	/ roll
Tape - Caution	13.50	/ roll
Tape - HVAC, Aluminum	22.00	/ roll
Tarp Material	0.24	/ sq. ft.
Thermo Fog Spray	64.00	/ gallon
Trash Bags - Disposable	30.50	/ roll
Tubing - Lay Flat	325.00	/ roll
Vinyl & Leather Conditioner* or equivalent	19.95	/ quart
Vacuum Bags	4.65	/ each
Wipes - Lint free, anti-static	33.00	/ each
Wrap- Bbble, anti-static	80.00	/ roll
Zippers - Containment	11.25	/ each

B. Other Material Rate Provisions

1. The foregoing prices shall be applied to all materials on the schedules above which are utilized in the performance of the work, whether shipped to the site from BMS Cat Inventory, shipped directly to the site from BMS Cat's sources or purchased locally by BMS Cat from either an affiliated or non-affiliated entity.
2. During the course of performance of the work, BMS Cat may add additional materials to the schedule above at rates to be determined by BMS Cat.
3. Materials utilized in the performance of the work not listed in III.A. or added as provided in III.B.2. shall be BMS Cat's cost thereof plus a mark-up of ten and ten percent (10% and 10%).

IV. Document Remediation

Specific freeze drying costs will be determined per job, based on the factors relevant to each job and pricing will fall in the range of \$40.00 - \$74.00 per cubic foot.

These factors include, but are not limited to:

- Nature of Damage
- Moisture Saturation
- Degree of Char / Soot Residue
- Mold / Mildew Infestation
- Smoke Odor
- Deodorization Requirements
- Contamination Factors - Debris, Sewage, Silt and / or Hazardous Materials

The above rates represent the charges for freeze drying only. Labor, equipment, materials, transportation and other costs incurred in connection with document remediation will be billed in accordance with the appropriate schedules and provisions contained in this Rate Schedule.

V. Dehumidification, Stabilization and Conditioned Air

Specific costs for Dehumidification, Stabilization and Conditioned Air services. will be determined per job, based on the factors relevant to each job and pricing will fall in the ranges indicated below.

These factors include, but are not limited to:

- Nature of Damage
- Moisture Saturation
- Height of Buildings, Ceilings and Affected Space
- Length of Job and / or Time Constraints
- Other Contamination Factors
- Local Weather Conditions
- Other pertinent conditions or situations as they may apply

These and other factors can cause the cost to provide such services to vary widely. The standard practice is to extend pricing on a firm unit price basis when there are no extenuating circumstances. Under normal conditions, pricing will generally fall in the following ranges depending on the above referenced factors.

Normal Range:

Dehumidification - \$1.50 to \$2.50 per square foot during a 10 to 20 day timeframe

Stabilization - \$0.25 to \$0.50 per square foot per week

Conditioned Air - \$0.25 to \$0.50 per square foot per week

The above rates represent the charges for dehumidification, stabilization and conditioned air and for their related dehumidification services for the area specified in the contract, work authorization or scope of work. Transportation, generators and peripherals, electrical power, propane, fuel and other costs incurred in connection with dehumidification, stabilization and conditioned air services will be billed in accordance with the schedules and provisions contained in this Rate Schedule.

VI. Area Wide Catastrophic Events

Community wide events to include hurricanes, tornadoes and regional flooding

BMS CAT shall reserve the right to charge a catastrophe surcharge not to exceed six percent (6%) of the total amount invoiced excluding vendor or subcontractor totals for all projects as part of any area wide catastrophe. The fee will cover freight, warehousing and delivery charges.

VII. Reimbursables

A. Travel, Lodging and Per Diem

BMS Cat shall be compensated for costs incurred for travel for BMS Cat employees, whether regular full time employees of BMS Cat or temporary hires employed directly by BMS Cat or hired through a labor service or subcontractor assigned to the work on the basis of BMS Cat's cost for such charges plus a ten and ten percent (10% and 10%) mark-up on such costs. Lodging and per diem for out of town workers will be billed at the published I.R.S. "Publication 1542" rates per geographical area, per person, per day for each day personnel are on the project.

B. Other Services, Freight / Transportation and Other Charges

The costs incurred by BMS Cat for all services such as Industrial Hygienist, Rental Equipment, Water, Fuel, Dumpsters, Freight / Transportation of materials, supplies or equipment to and from the site of work or a BMS Cat temporary local warehouse and other services / charges which are not identified in sections I through V above, but are utilized in the performance of the contract shall be BMS Cat's cost plus a ten and ten percent (10% and 10%) mark-up on such costs.

C. Taxes and Permits

The rates contained in this schedule are exclusive of federal, state and local sales or use taxes and any applicable federal, states or local approvals, consent, permits, licenses and orders incidental to performance of the work. BMS Cat shall be compensated for all costs incurred which are described above on the basis of BMS Cat's actual cost incurred for such items.